



Demo Company

Monthly Performance Report

April 2022
Published on 24 May 2022



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Income Statement Analysis

April 2022

	YTD	Actual vs. Last Year			Apr 22 Plus Last 3 Months				FY2022		
	To Apr 22	To Apr 21	Change +/-	Change %	Apr 22	Mar 22	Feb 22	Jan 22	YTD	Forecast	Full Year
Revenue											
Coco Bix Sales	8,888	8,080	808	10.0%	780	961	944	900	8,888	1,740	10,628
Just Wrong Sales	7,703	7,003	700	10.0%	676	833	818	780	7,703	1,508	9,211
Nutri Bubbles Sales	5,925	5,387	539	10.0%	520	641	630	600	5,925	1,160	7,086
Total Revenue	22,516	20,469	2,047	10.0%	1,975	2,434	2,392	2,281	22,516	4,409	26,925
Cost of Goods Sold											
Coco Bix Cost of Sales	(6,666)	(6,060)	(606)	10.0%	(585)	(721)	(708)	(675)	(6,666)	(1,264)	(7,930)
Just Wrong Cost of Sales	(5,777)	(5,252)	(525)	10.0%	(507)	(625)	(614)	(585)	(5,777)	(1,096)	(6,873)
Nutri Bubbles Cost of Sales	(4,444)	(4,040)	(404)	10.0%	(390)	(480)	(472)	(450)	(4,444)	(843)	(5,287)
Salaries & Wages	(1,617)	(1,470)	(147)	10.0%	(168)	(168)	(168)	(168)	(1,617)	(325)	(1,941)
Total Cost of Goods Sold	(18,504)	(16,822)	(1,682)	10.0%	(1,649)	(1,993)	(1,962)	(1,879)	(18,504)	(3,527)	(22,031)
Gross Margin	4,012	3,648	365	10.0%	326	441	430	403	4,012	882	4,894
Gross Margin %	17.8%	17.8%	(0.0%)	(0.0%)	16.5%	18.1%	18.0%	17.6%	17.8%	20.0%	18.2%
Net Operating Expenses											
Other Revenue	41	37	4	10.0%	4	4	4	4	41	8	49
General & Other	(209)	(199)	(10)	5.0%	(21)	(21)	(21)	(21)	(209)	(43)	(251)
Print Advertising	(207)	(202)	(5)	2.5%	(18)	(22)	(21)	(20)	(207)	(40)	(247)
Research & Development	(270)	(252)	(19)	7.5%	(28)	(28)	(28)	(28)	(270)	(54)	(325)
Television & Media Advertising	(676)	(629)	(47)	7.5%	(59)	(72)	(71)	(68)	(676)	(128)	(805)
Operating Expenditure	(1,362)	(1,281)	(81)	6.3%	(126)	(143)	(142)	(137)	(1,362)	(265)	(1,628)
Other Operating Expenditure	(50)	(46)	(4)	8.3%	(5)	(5)	(5)	(5)	(50)	(9)	(59)
Net Operating Expenses	(1,371)	(1,290)	(81)	6.3%	(126)	(144)	(143)	(138)	(1,371)	(267)	(1,638)
EBITDA	2,641	2,358	284	12.0%	200	297	288	264	2,641	615	3,256
EBITDA %	11.7%	11.5%	0.2%	1.8%	10.1%	12.2%	12.0%	11.6%	11.7%	13.9%	12.1%
Depreciation & Amortisation	(722)	(679)	(44)	6.4%	(74)	(74)	(73)	(73)	(722)	(398)	(1,121)
EBIT	1,919	1,679	240	14.3%	126	223	215	191	1,919	216	2,135
EBIT %	8.5%	8.2%	0.3%	3.9%	6.4%	9.2%	9.0%	8.4%	8.5%	4.9%	7.9%
Net Interest Expense	(319)	(340)	21	(6.3%)	(31)	(31)	(31)	(32)	(319)	(59)	(378)
Net Profit Before Tax	1,600	1,339	261	19.5%	95	192	183	159	1,600	157	1,757
Tax Expense	(640)	(536)	(105)	19.5%	(38)	(77)	(73)	(64)	(640)	(47)	(687)
Net Profit After Tax	960	803	157	19.5%	57	115	110	95	960	110	1,070

Monthly Income Statement

FY2022

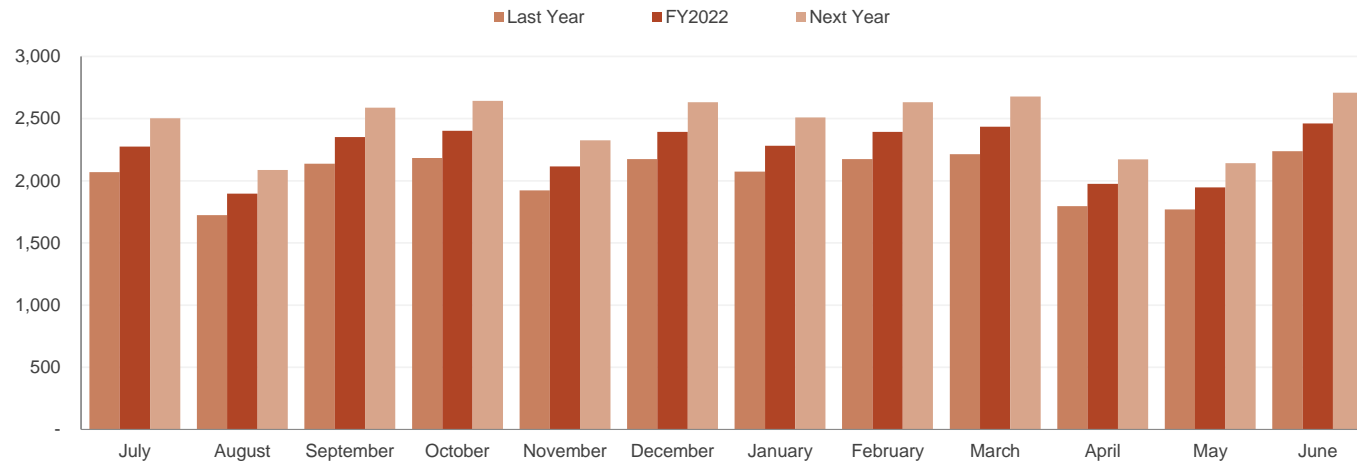
Month	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	FY2022
Revenue													
Coco Bix Sales	898	749	928	948	835	944	900	944	961	780	769	972	10,628
Just Wrong Sales	779	649	805	822	723	818	780	818	833	676	666	842	9,211
Nutri Bubbles Sales	599	499	619	632	556	630	600	630	641	520	512	648	7,086
Total Revenue	2,276	1,897	2,352	2,402	2,114	2,392	2,281	2,392	2,434	1,975	1,947	2,462	26,925
Cost of Goods Sold													
Coco Bix Cost of Sales	(674)	(562)	(696)	(711)	(626)	(708)	(675)	(708)	(721)	(585)	(552)	(713)	(7,930)
Just Wrong Cost of Sales	(584)	(487)	(603)	(616)	(542)	(614)	(585)	(614)	(625)	(507)	(478)	(618)	(6,873)
Nutri Bubbles Cost of Sales	(449)	(374)	(464)	(474)	(417)	(472)	(450)	(472)	(480)	(390)	(368)	(475)	(5,287)
Salaries & Wages	(153)	(153)	(153)	(153)	(168)	(168)	(168)	(168)	(168)	(168)	(161)	(164)	(1,941)
Total Cost of Goods Sold	(1,860)	(1,575)	(1,916)	(1,954)	(1,753)	(1,962)	(1,879)	(1,962)	(1,993)	(1,649)	(1,558)	(1,970)	(22,031)
Gross Margin	416	322	435	448	361	430	403	430	441	326	389	492	4,894
Gross Margin %	18.3%	17.0%	18.5%	18.7%	17.1%	18.0%	17.6%	18.0%	18.1%	16.5%	20.0%	20.0%	18.2%
Net Operating Expenses													
Other Revenue	4	4	4	4	4	4	4	4	4	4	4	4	49
General & Other	(20)	(20)	(20)	(20)	(21)	(21)	(21)	(21)	(21)	(21)	(21)	(21)	(251)
Print Advertising	(22)	(18)	(23)	(23)	(19)	(21)	(20)	(21)	(22)	(18)	(18)	(23)	(247)
Research & Development	(26)	(26)	(26)	(26)	(28)	(28)	(28)	(28)	(28)	(28)	(27)	(27)	(325)
Television & Media Advertising	(69)	(58)	(72)	(73)	(63)	(71)	(68)	(71)	(72)	(59)	(57)	(72)	(805)
Operating Expenditure	(137)	(122)	(140)	(142)	(131)	(142)	(137)	(142)	(143)	(126)	(123)	(143)	(1,628)
Other Operating Expenditure	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(59)
Net Operating Expenses	(138)	(123)	(141)	(143)	(132)	(143)	(138)	(143)	(144)	(126)	(124)	(143)	(1,638)
EBITDA	278	199	294	305	229	288	264	288	297	200	266	349	3,256
EBITDA %	12.2%	10.5%	12.5%	12.7%	10.8%	12.0%	11.6%	12.0%	12.2%	10.1%	13.6%	14.2%	12.1%
Depreciation & Amortisation	(71)	(71)	(71)	(72)	(72)	(72)	(73)	(73)	(74)	(74)	(199)	(199)	(1,121)
EBIT	208	128	223	233	157	215	191	215	223	126	67	150	2,135
EBIT %	9.1%	6.7%	9.5%	9.7%	7.4%	9.0%	8.4%	9.0%	9.2%	6.4%	3.4%	6.1%	7.9%
Net Interest Expense	(32)	(32)	(32)	(32)	(32)	(32)	(32)	(31)	(31)	(31)	(30)	(30)	(378)
Net Profit Before Tax	175	96	191	201	125	183	159	183	192	95	37	120	1,757
Tax Expense	(70)	(38)	(76)	(80)	(50)	(73)	(64)	(73)	(77)	(38)	(11)	(36)	(687)
Net Profit After Tax	105	57	115	121	75	110	95	110	115	57	26	84	1,070

Quarterly Income Statement Analysis

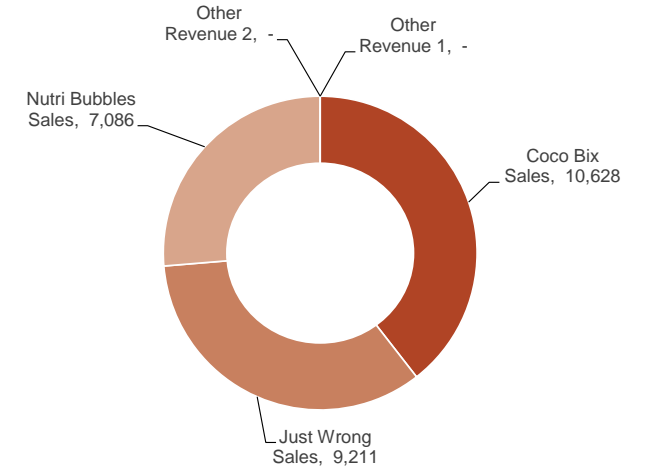
FY2022

	September Quarter			December Quarter			March Quarter			June Quarter		
	FY2022	Last Year	Change %	FY2022	Last Year	Change %	FY2022	Last Year	Change %	FY2022	Last Year	Change %
Revenue												
Coco Bix Sales	2,575	2,341	10.0%	2,727	2,479	10.0%	2,806	2,551	10.0%	2,520	2,291	10.0%
Just Wrong Sales	2,232	2,029	10.0%	2,364	2,149	10.0%	2,432	2,210	10.0%	2,184	1,986	10.0%
Nutri Bubbles Sales	1,717	1,561	10.0%	1,818	1,653	10.0%	1,870	1,700	10.0%	1,680	1,527	10.0%
Total Revenue	6,525	5,931	10.0%	6,909	6,281	10.0%	7,107	6,461	10.0%	6,384	5,804	10.0%
Cost of Goods Sold												
Coco Bix Cost of Sales	(1,932)	(1,756)	10.0%	(2,045)	(1,859)	10.0%	(2,104)	(1,913)	10.0%	(1,849)	(1,718)	7.6%
Just Wrong Cost of Sales	(1,674)	(1,522)	10.0%	(1,773)	(1,612)	10.0%	(1,824)	(1,658)	10.0%	(1,602)	(1,489)	7.6%
Nutri Bubbles Cost of Sales	(1,288)	(1,171)	10.0%	(1,364)	(1,240)	10.0%	(1,403)	(1,275)	10.0%	(1,233)	(1,145)	7.6%
Salaries & Wages	(458)	(416)	10.0%	(488)	(444)	10.0%	(503)	(458)	10.0%	(492)	(458)	7.6%
Total Cost of Goods Sold	(5,351)	(4,865)	10.0%	(5,670)	(5,154)	10.0%	(5,834)	(5,304)	10.0%	(5,176)	(4,810)	7.6%
Gross Margin	1,174	1,067	10.0%	1,239	1,127	10.0%	1,274	1,158	10.0%	1,208	993	21.6%
Gross Margin %	18.0%	18.0%	(0.0%)	17.9%	17.9%	(0.0%)	17.9%	17.9%	(0.0%)	18.9%	17.1%	10.5%
Net Operating Expenses												
Other Revenue	12	11	9.9%	12	11	10.0%	13	12	10.1%	12	12	3.4%
General & Other	(61)	(58)	5.0%	(63)	(60)	5.0%	(64)	(61)	5.0%	(64)	(61)	5.0%
Print Advertising	(63)	(61)	2.5%	(63)	(62)	2.5%	(63)	(62)	2.5%	(58)	(56)	4.2%
Research & Development	(78)	(72)	7.5%	(82)	(76)	7.5%	(83)	(78)	7.5%	(82)	(78)	5.8%
Television & Media Advertising	(199)	(185)	7.5%	(207)	(193)	7.5%	(212)	(197)	7.5%	(187)	(177)	5.8%
Operating Expenditure	(400)	(376)	6.3%	(415)	(390)	6.3%	(422)	(397)	6.3%	(391)	(371)	5.4%
Other Operating Expenditure	(14)	(13)	8.2%	(15)	(14)	8.3%	(15)	(14)	8.4%	(15)	(14)	2.8%
Net Operating Expenses	(402)	(379)	6.3%	(418)	(393)	6.3%	(425)	(400)	6.3%	(394)	(373)	5.4%
EBITDA	771	688	12.1%	822	734	12.0%	849	758	11.9%	814	620	31.3%
EBITDA %	11.8%	11.6%	1.9%	11.9%	11.7%	1.8%	11.9%	11.7%	1.8%	12.8%	10.7%	19.4%
Depreciation & Amortisation	(213)	(200)	6.5%	(216)	(203)	6.5%	(219)	(206)	6.4%	(472)	(210)	125.4%
EBIT	559	489	14.3%	606	531	14.1%	629	552	14.0%	342	410	(16.7%)
EBIT %	8.6%	8.2%	3.9%	8.8%	8.5%	3.7%	8.9%	8.5%	3.7%	5.4%	7.1%	(24.2%)
Net Interest Expense	(96)	(103)	(6.2%)	(96)	(103)	(6.2%)	(95)	(102)	(6.5%)	(90)	(98)	(7.8%)
Net Profit Before Tax	462	386	19.8%	509	428	19.0%	534	450	18.7%	252	313	(19.4%)
Tax Expense	(185)	(154)	19.8%	(204)	(171)	19.0%	(214)	(180)	18.7%	(85)	(125)	(32.0%)
Net Profit After Tax	277	231	19.8%	306	257	19.0%	320	270	18.7%	167	188	(11.1%)

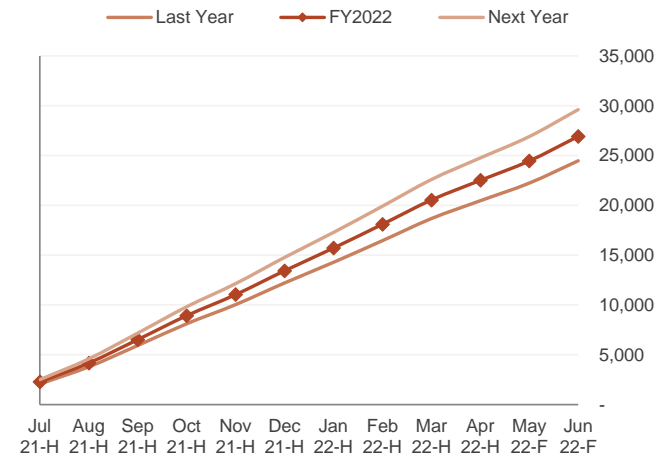
Revenue



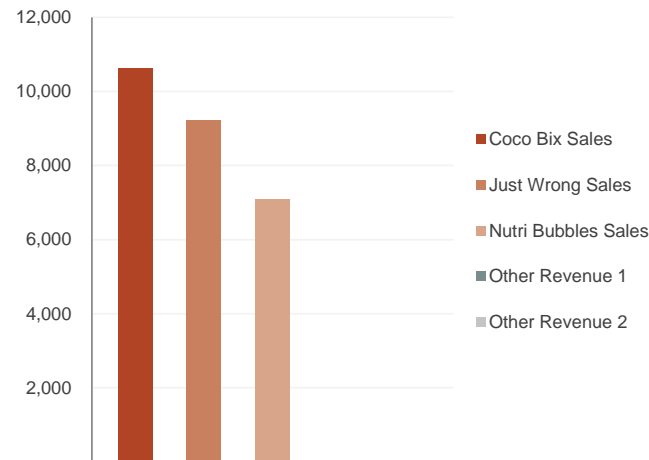
Revenue Composition - FY2022



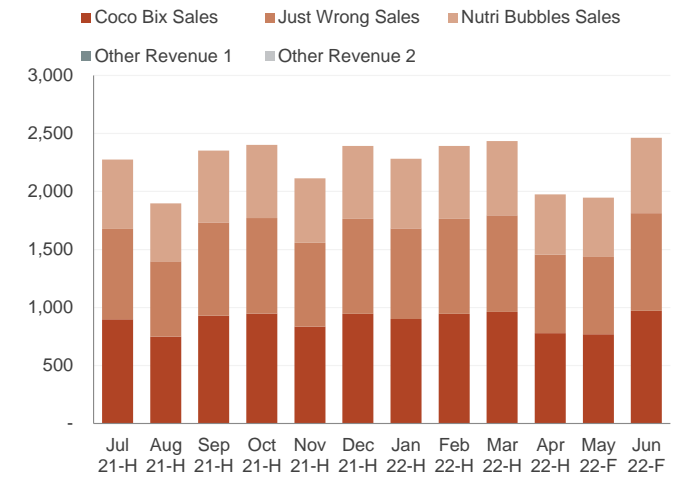
Cumulative Revenue



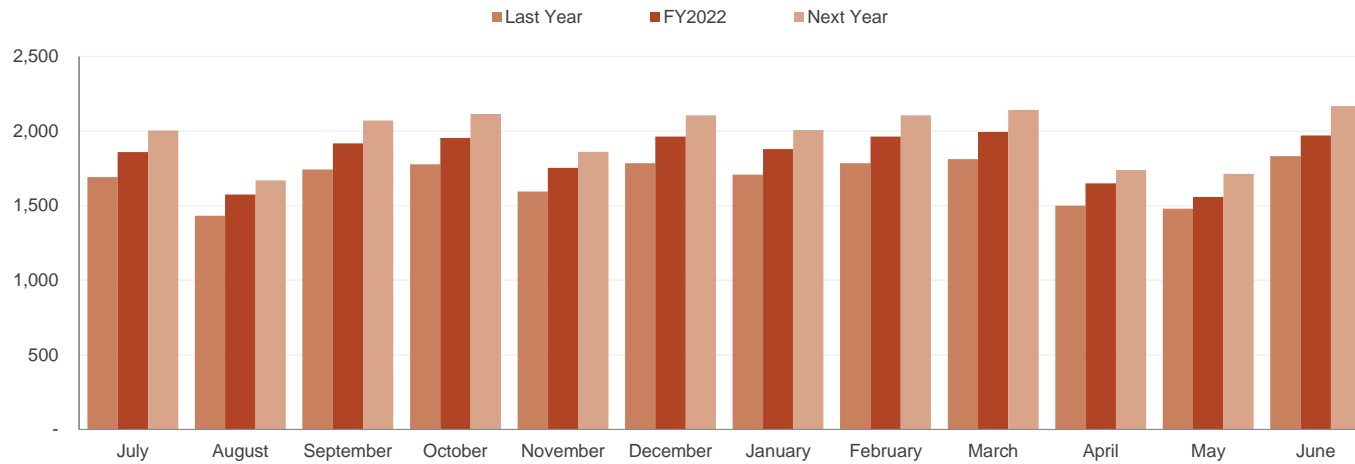
Revenue Depth - FY2022



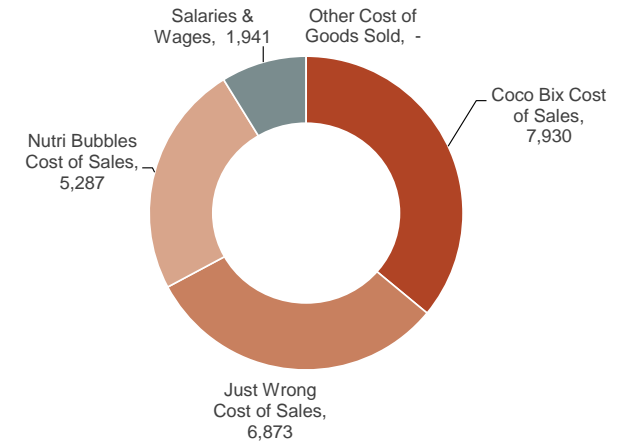
Top 5 Revenue



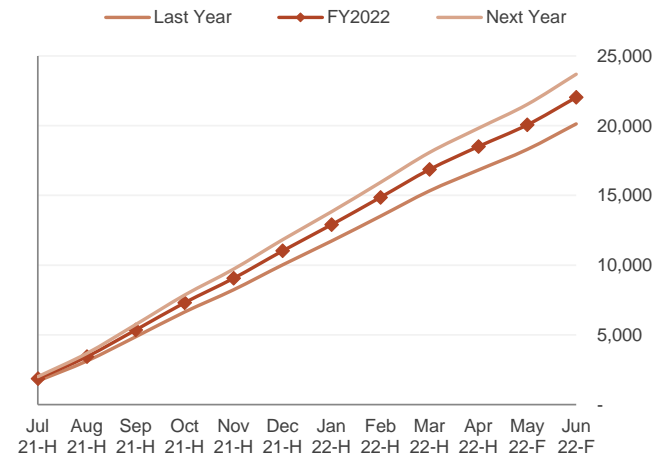
Cost of Goods Sold



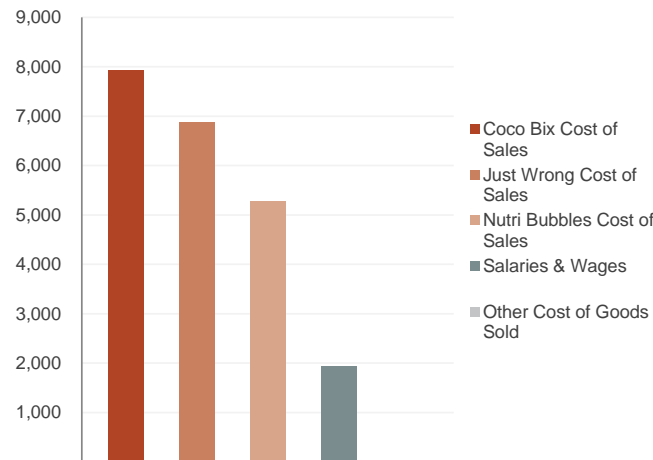
Cost of Goods Sold Composition - FY2022



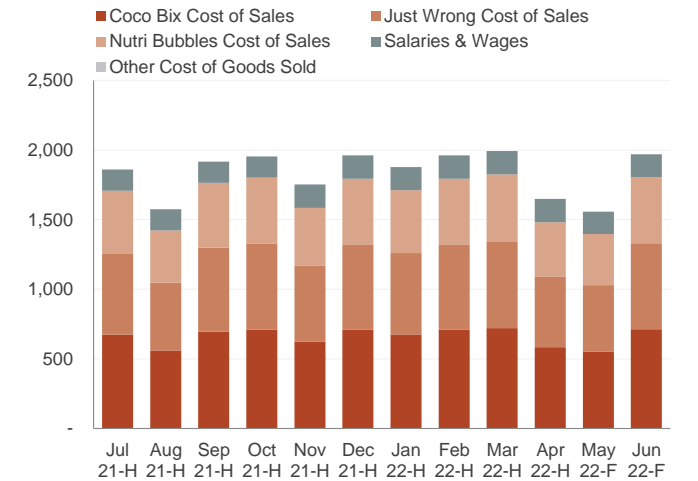
Cumulative Cost of Goods Sold



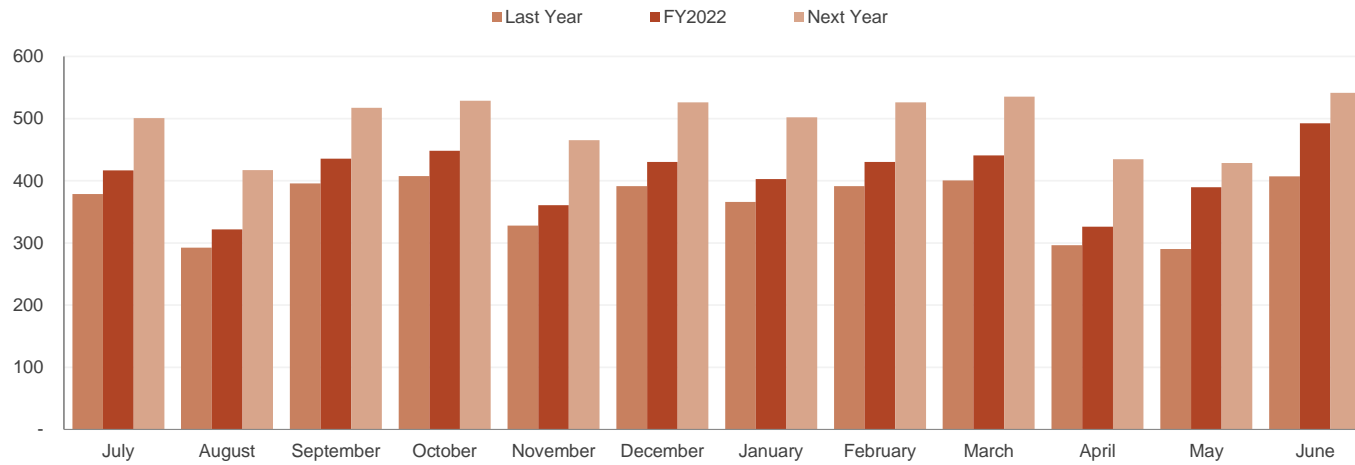
Cost of Goods Sold Depth - FY2022



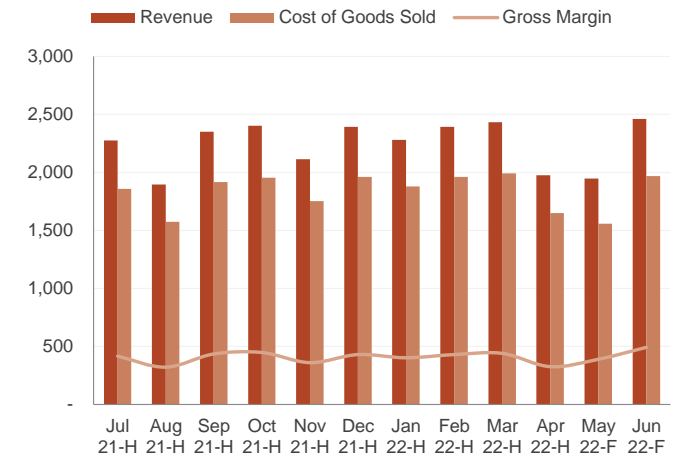
Top 5 Cost of Goods Sold



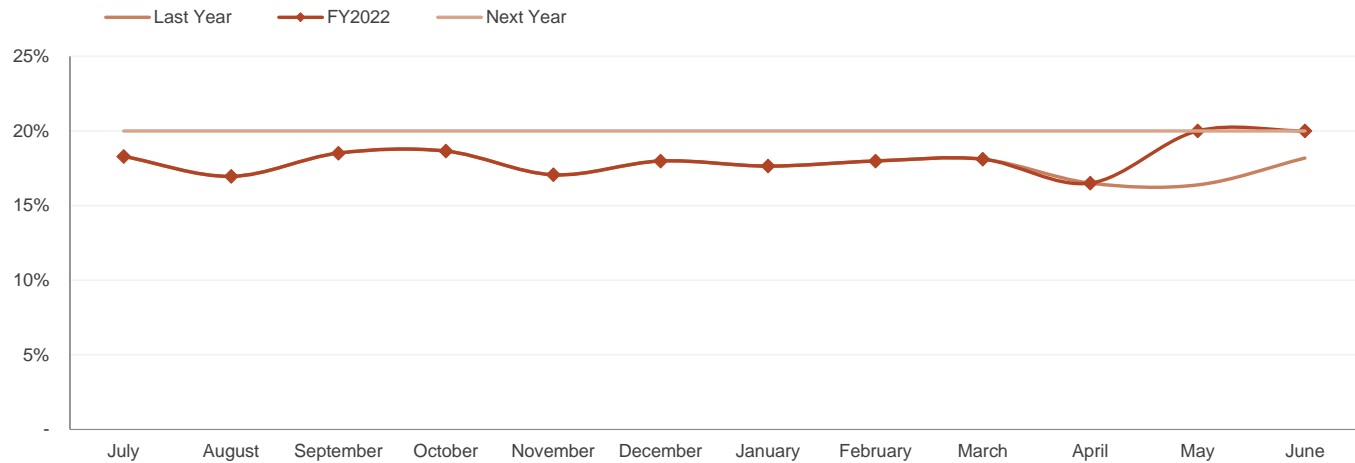
Gross Margin



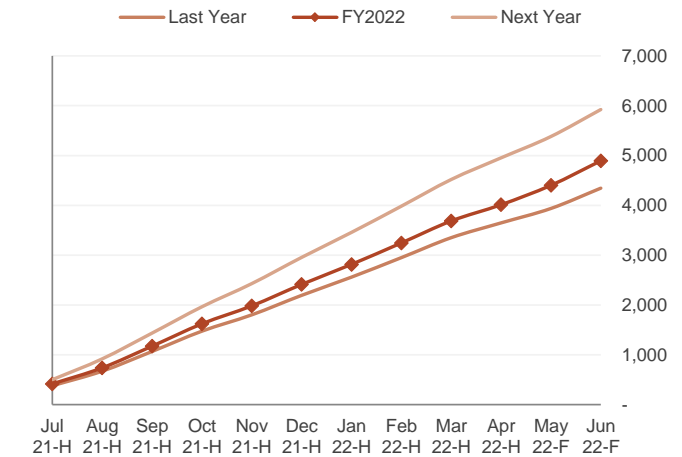
Gross Margin



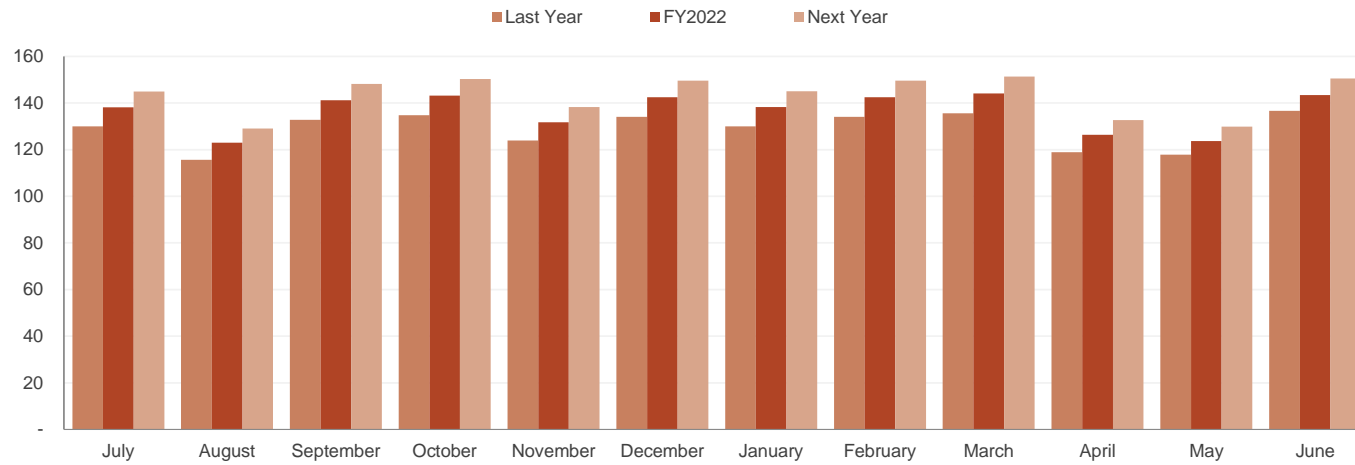
Gross Margin %



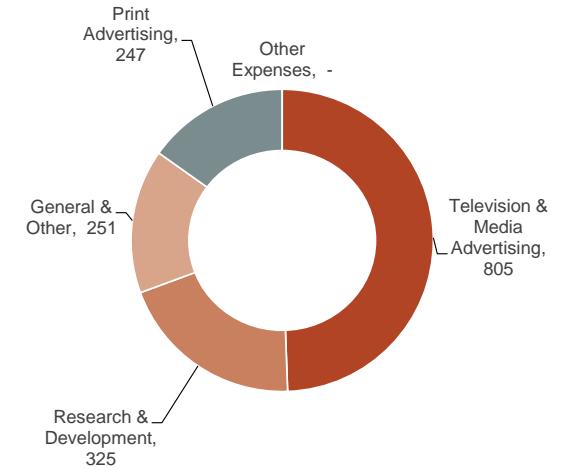
Cumulative Gross Margin



Net Operating Expenses

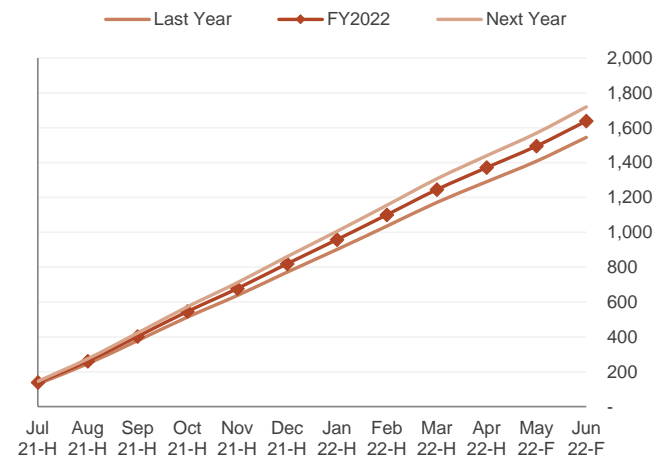


Operating Expenses Composition - FY2022*

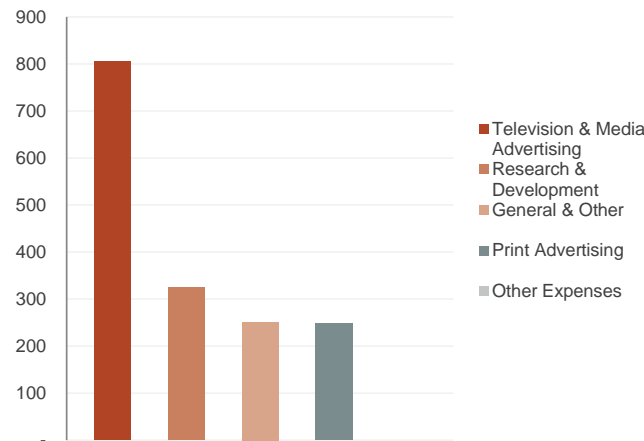


* Excludes other revenue and expenses.

Cumulative Net Operating Expenses

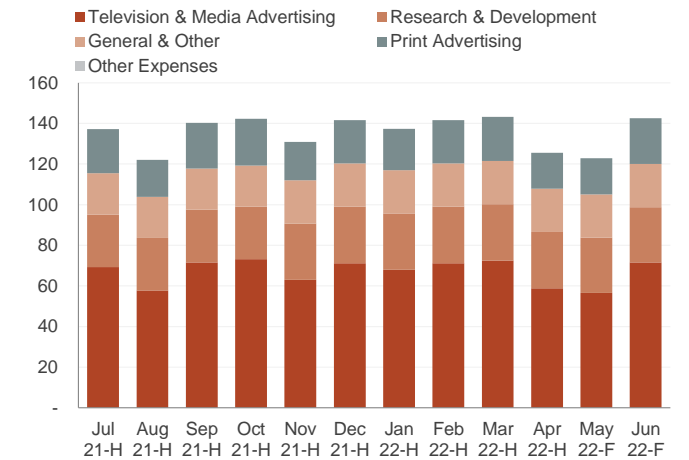


Operating Expenses Depth - FY2022*



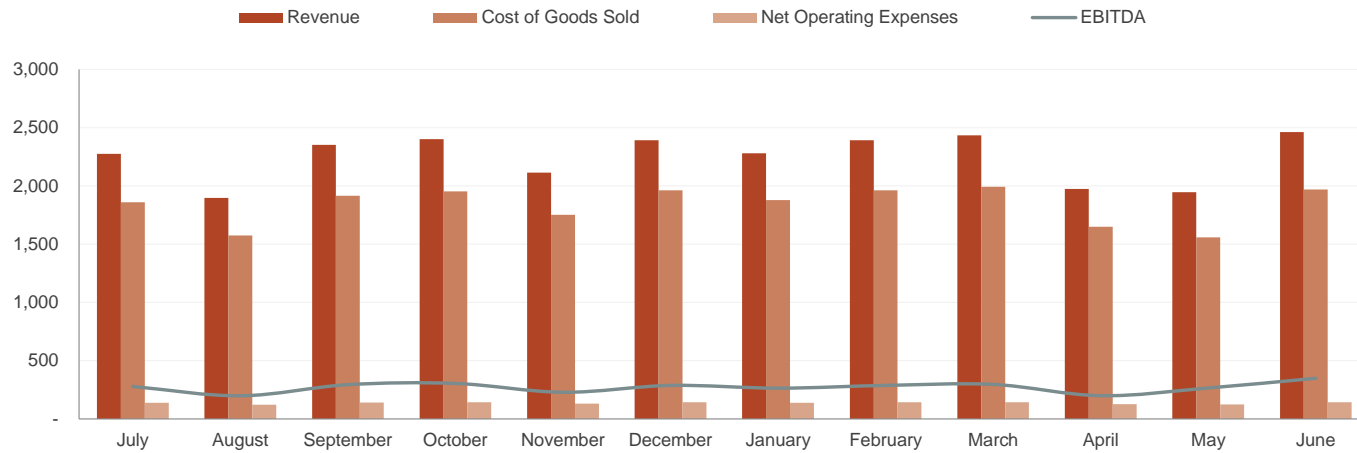
* Excludes other revenue and expenses.

Top 5 Operating Expenses*

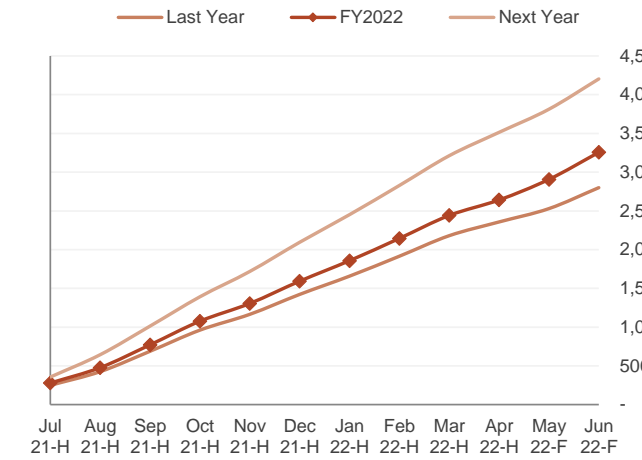


* Excludes other revenue and expenses.

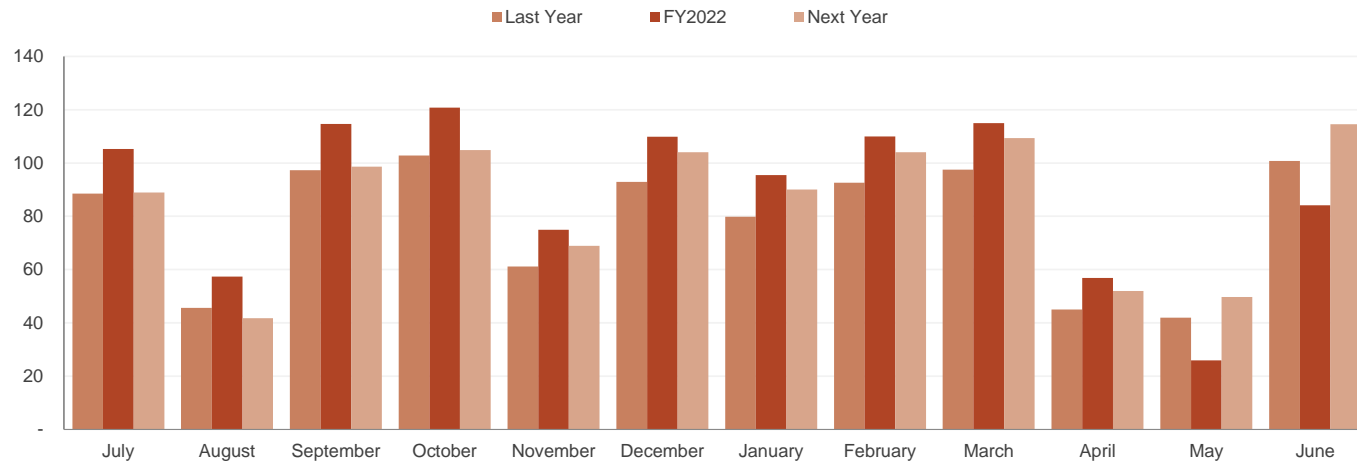
EBITDA



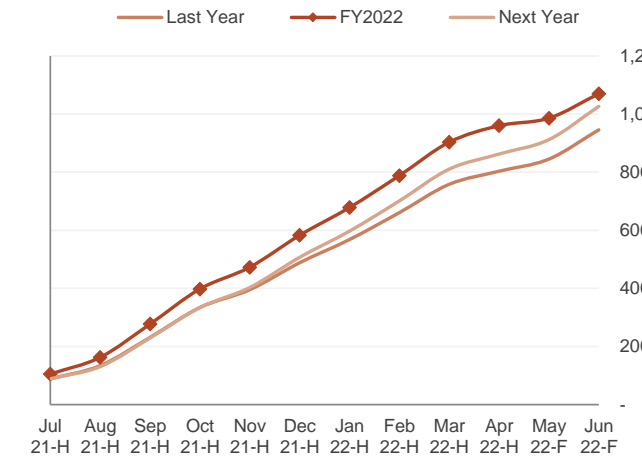
Cumulative EBITDA



Net Profit After Tax



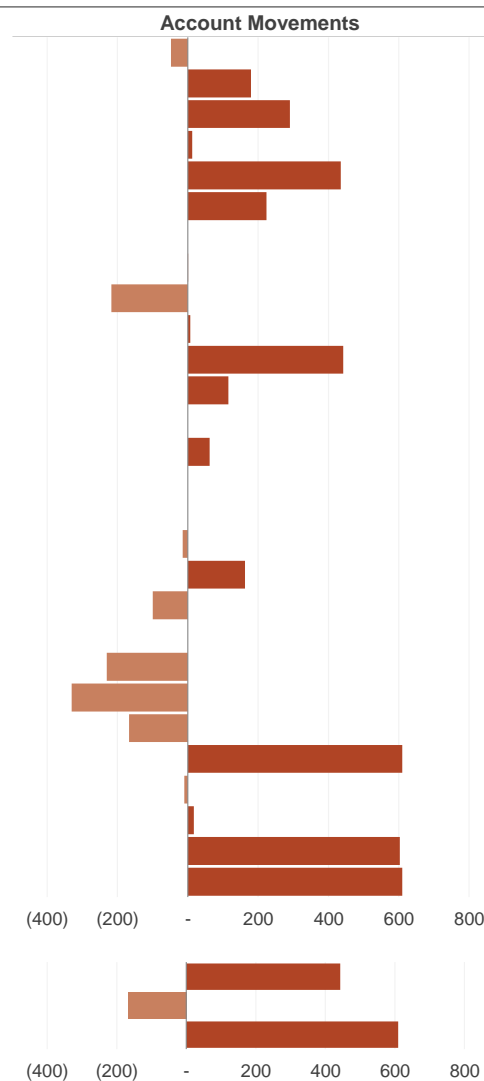
Cumulative Net Profit After Tax



Balance Sheet Analysis

April 2022

	Apr 22 Plus Last 3 Months				April 2022 vs Prior Year				Account Movements
	Apr 22	Mar 22	Feb 22	Jan 22	Apr 22	Apr 21	Change +/-	Change %	
Cash	2,234	2,250	1,934	1,901	2,234	2,282	(48)	(2.1%)	
Debtors	1,975	2,356	2,392	2,207	1,975	1,796	180	10.0%	
Inventory	2,294	2,188	2,517	2,678	2,294	2,004	291	14.5%	
Other Current Assets	485	485	485	485	485	473	13	2.7%	
Current Assets	6,989	7,279	7,329	7,271	6,989	6,554	435	6.6%	
Fixed Assets	7,170	7,153	7,134	7,116	7,170	6,947	224	3.2%	
Intangible Assets	-	-	-	-	-	-	-	N/A	
Deferred Tax Assets	2	2	2	2	2	2	1	35.2%	
Other Non-Current Assets	3,094	3,112	3,130	3,148	3,094	3,311	(217)	(6.6%)	
Non-Current Assets	10,267	10,267	10,267	10,266	10,267	10,260	7	0.1%	
Total Assets	17,256	17,546	17,596	17,538	17,256	16,813	442	2.6%	
Accounts Payable	2,143	2,069	2,311	2,436	2,143	2,028	116	5.7%	
GST Payable	-	-	-	-	-	-	-	N/A	
Corporate Tax Payable	415	738	661	588	415	353	62	17.6%	
Interest Payable	-	-	-	-	-	-	-	N/A	
Dividends Payable	-	-	-	-	-	-	-	N/A	
Other Current Liabilities	16	16	16	16	16	30	(15)	(48.3%)	
Current Liabilities	2,574	2,822	2,988	3,040	2,574	2,411	163	6.8%	
Debt	2,440	2,465	2,465	2,465	2,440	2,540	(100)	(3.9%)	
Deferred Tax Liabilities	100	100	100	100	100	100	-	-	
Other Non-Current Liabilities	3,122	3,195	3,195	3,195	3,122	3,352	(230)	(6.9%)	
Non-Current Liabilities	5,662	5,760	5,760	5,760	5,662	5,992	(330)	(5.5%)	
Total Liabilities	8,236	8,583	8,748	8,800	8,236	8,403	(167)	(2.0%)	
Net Assets	9,020	8,963	8,848	8,738	9,020	8,410	610	7.3%	
Ordinary Equity	1,110	1,110	1,110	1,110	1,110	1,120	(10)	(0.9%)	
Other Equity	26	26	26	26	26	9	17	188.9%	
Retained Profits	7,884	7,827	7,712	7,602	7,884	7,281	603	8.3%	
Total Equity	9,020	8,963	8,848	8,738	9,020	8,410	610	7.3%	
Current Ratio (x)	2.72x	2.58x	2.45x	2.39x	2.72x	2.72x			
Quick Ratio (x)	1.64x	1.63x	1.45x	1.35x	1.64x	1.69x			
Cash Ratio (x)	0.87x	0.80x	0.65x	0.63x	0.87x	0.95x			
Debt / Total Assets (%)	14.1%	14.0%	14.0%	14.1%	14.1%	15.1%			
Debt / Total Equity (%)	27.1%	27.5%	27.9%	28.2%	27.1%	30.2%			

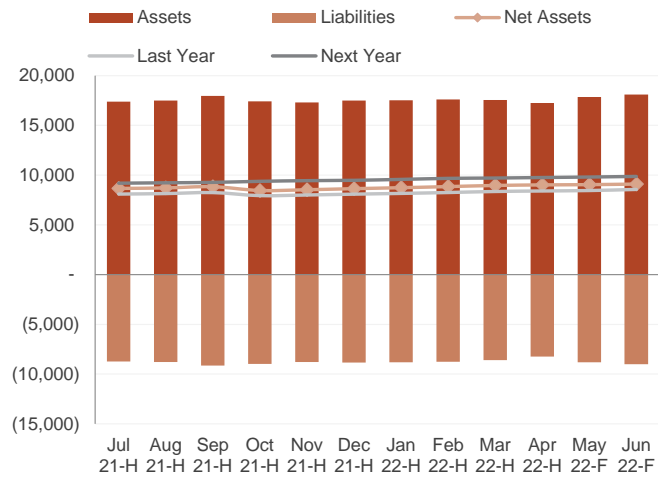


Monthly Balance Sheet

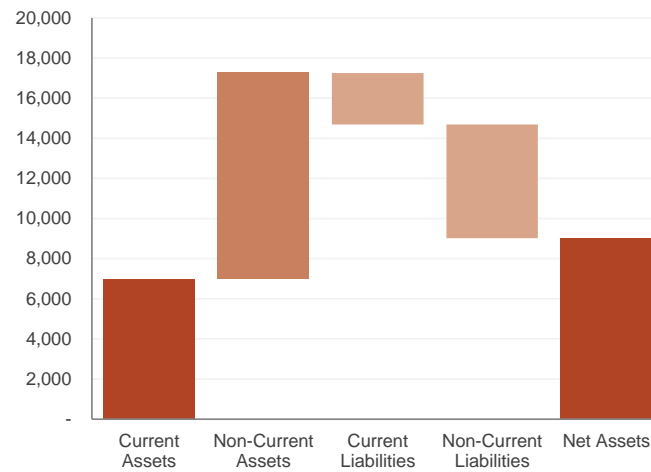
FY2022

Month	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22
Cash	2,229	2,323	2,296	2,020	1,778	1,799	1,901	1,934	2,250	2,234	2,286	2,294
Debtors	2,120	1,789	2,352	2,281	2,046	2,392	2,207	2,392	2,356	1,975	2,073	2,708
Inventory	2,306	2,651	2,573	2,382	2,732	2,548	2,678	2,517	2,188	2,294	2,939	2,757
Other Current Assets	473	479	487	485	485	485	485	485	485	485	485	485
Current Assets	7,127	7,242	7,707	7,168	7,042	7,225	7,271	7,329	7,279	6,989	7,783	8,244
Fixed Assets	7,004	7,022	7,040	7,058	7,078	7,097	7,116	7,134	7,153	7,170	6,971	6,772
Intangible Assets	-	-	-	-	-	-	-	-	-	-	-	-
Deferred Tax Assets	2	2	2	2	2	2	2	2	2	2	2	2
Other Non-Current Assets	3,256	3,245	3,222	3,203	3,185	3,166	3,148	3,130	3,112	3,094	3,094	3,094
Non-Current Assets	10,261	10,269	10,264	10,263	10,264	10,266	10,266	10,267	10,267	10,267	10,067	9,868
Total Assets	17,389	17,511	17,972	17,431	17,307	17,490	17,538	17,596	17,546	17,256	17,850	18,113
Accounts Payable	2,249	2,284	2,560	2,198	2,449	2,449	2,436	2,311	2,069	2,143	3,154	3,243
GST Payable	-	-	-	-	-	-	-	-	-	-	(38)	15
Corporate Tax Payable	518	557	633	401	451	524	588	661	738	415	11	47
Interest Payable	-	-	-	-	-	-	-	-	-	-	-	-
Dividends Payable	-	-	-	500	-	-	-	-	-	-	-	28
Other Current Liabilities	25	22	13	16	16	16	16	16	16	16	16	16
Current Liabilities	2,792	2,863	3,206	3,114	2,915	2,989	3,040	2,988	2,822	2,574	3,143	3,349
Debt	2,515	2,515	2,515	2,490	2,490	2,490	2,465	2,465	2,465	2,440	2,440	2,440
Deferred Tax Liabilities	100	100	100	100	100	100	100	100	100	100	100	100
Other Non-Current Liabilities	3,316	3,316	3,314	3,269	3,269	3,269	3,195	3,195	3,195	3,122	3,122	3,122
Non-Current Liabilities	5,931	5,931	5,929	5,859	5,859	5,859	5,760	5,760	5,760	5,662	5,662	5,662
Total Liabilities	8,724	8,794	9,135	8,973	8,774	8,848	8,800	8,748	8,583	8,236	8,804	9,010
Net Assets	8,665	8,716	8,837	8,458	8,533	8,642	8,738	8,848	8,963	9,020	9,046	9,102
Ordinary Equity	1,120	1,120	1,120	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110
Other Equity	16	10	16	26	26	26	26	26	26	26	26	26
Retained Profits	7,529	7,586	7,701	7,322	7,397	7,506	7,602	7,712	7,827	7,884	7,910	7,966
Total Equity	8,665	8,716	8,837	8,458	8,533	8,642	8,738	8,848	8,963	9,020	9,046	9,102
Current Ratio (x)	2.55x	2.53x	2.40x	2.30x	2.42x	2.42x	2.39x	2.45x	2.58x	2.72x	2.48x	2.46x
Quick Ratio (x)	1.56x	1.44x	1.45x	1.38x	1.31x	1.40x	1.35x	1.45x	1.63x	1.64x	1.39x	1.49x
Cash Ratio (x)	0.80x	0.81x	0.72x	0.65x	0.61x	0.60x	0.63x	0.65x	0.80x	0.87x	0.73x	0.69x
Debt / Total Assets (%)	14.5%	14.4%	14.0%	14.3%	14.4%	14.2%	14.1%	14.0%	14.0%	14.1%	13.7%	13.5%
Debt / Total Equity (%)	29.0%	28.9%	28.5%	29.4%	29.2%	28.8%	28.2%	27.9%	27.5%	27.1%	27.0%	26.8%

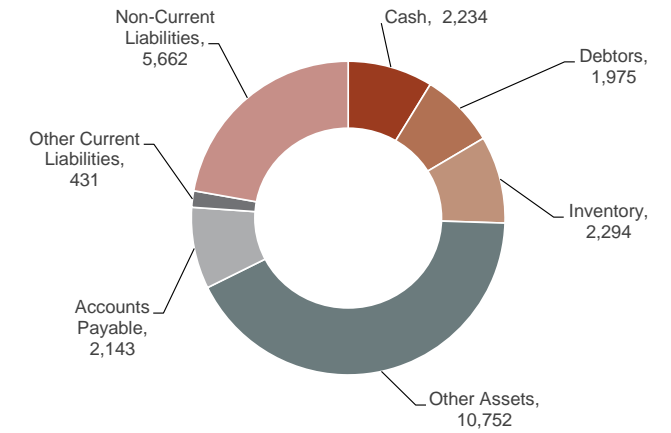
Net Assets



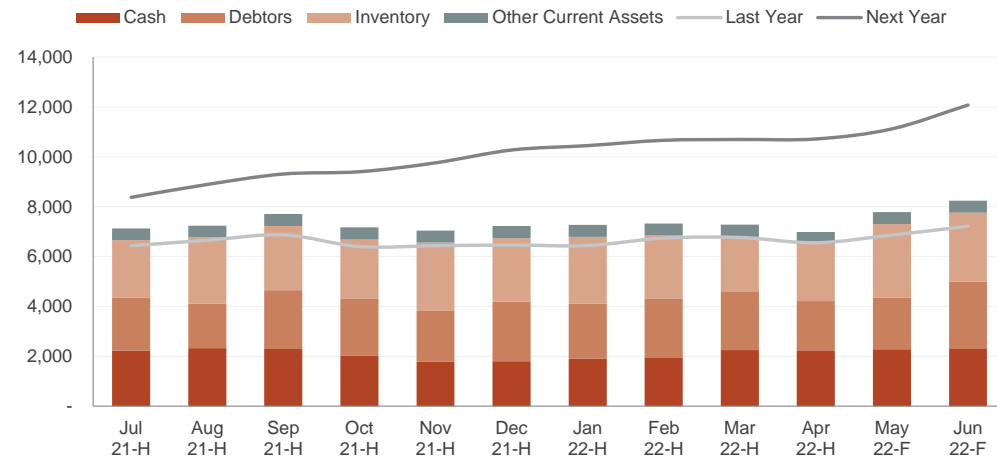
Net Assets Reconciliation - April 2022



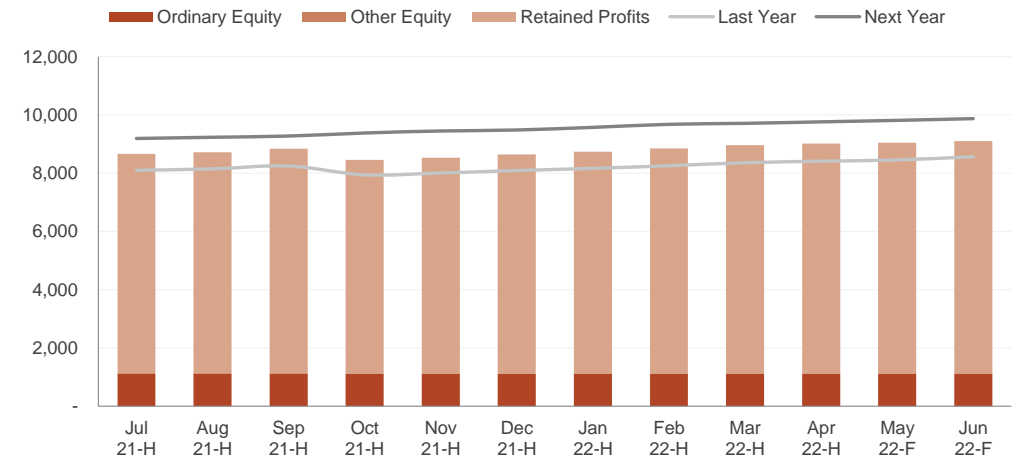
Balance Sheet Components - April 2022



Current Assets



Equity



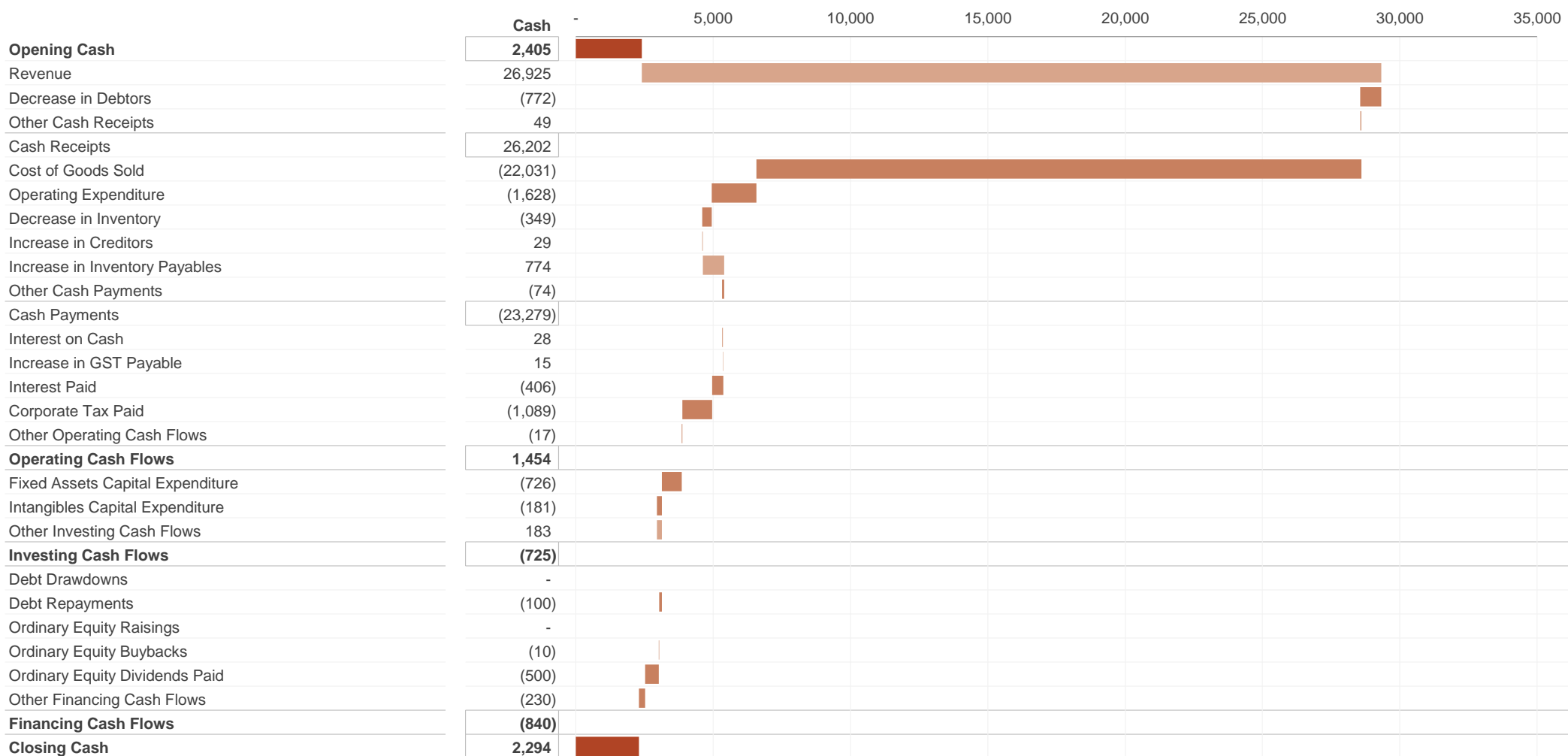
Monthly Cash Flow Statement

FY2022

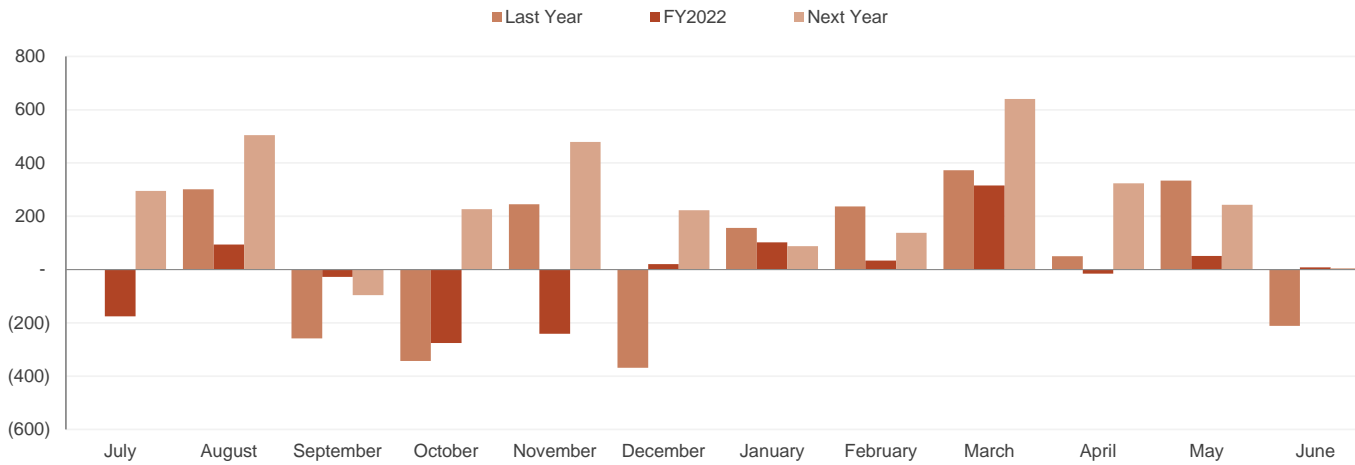
Month	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	FY2022
Revenue	2,276	1,897	2,352	2,402	2,114	2,392	2,281	2,392	2,434	1,975	1,947	2,462	26,925
Decrease in Debtors	(183)	331	(563)	71	235	(346)	185	(185)	37	380	(98)	(635)	(772)
Other Cash Receipts	4	4	4	4	4	4	4	4	4	4	4	4	49
Cash Receipts	2,096	2,231	1,793	2,477	2,353	2,050	2,470	2,212	2,475	2,360	1,853	1,831	26,202
Cost of Goods Sold	(1,860)	(1,575)	(1,916)	(1,954)	(1,753)	(1,962)	(1,879)	(1,962)	(1,993)	(1,649)	(1,558)	(1,970)	(22,031)
Operating Expenditure	(137)	(122)	(140)	(142)	(131)	(142)	(137)	(142)	(143)	(126)	(123)	(143)	(1,628)
Decrease in Inventory	102	(345)	78	191	(351)	184	(129)	161	329	(106)	(644)	182	(349)
Increase in Creditors	10	(15)	11	1	(9)	16	(11)	5	(2)	(9)	14	17	29
Increase in Inventory Payables	(201)	50	264	(363)	260	(15)	(2)	(131)	(240)	84	996	72	774
Other Cash Payments	(10)	(8)	(14)	(2)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(74)
Cash Payments	(2,096)	(2,014)	(1,718)	(2,269)	(1,989)	(1,924)	(2,164)	(2,073)	(2,055)	(1,811)	(1,319)	(1,846)	(23,279)
Interest on Cash	3	3	3	3	2	2	2	2	2	3	1	1	28
Increase in GST Payable	-	-	-	-	-	-	-	-	-	-	(38)	53	15
Interest Paid	(35)	(35)	(35)	(35)	(34)	(34)	(34)	(34)	(34)	(34)	(31)	(31)	(406)
Corporate Tax Paid	(0)	0	0	(313)	(0)	0	0	(0)	0	(361)	(415)	-	(1,089)
Other Operating Cash Flows	(5)	(6)	(8)	1	(0)	(0)	0	0	(0)	-	-	(0)	(17)
Operating Cash Flows	(37)	179	36	(136)	332	94	274	107	389	157	51	9	1,454
Fixed Assets Capital Expenditure	(71)	(71)	(71)	(71)	(74)	(74)	(74)	(74)	(74)	(74)	-	-	(726)
Intangibles Capital Expenditure	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	-	-	(181)
Other Investing Cash Flows	21	11	23	19	18	18	18	18	18	18	-	-	183
Investing Cash Flows	(68)	(78)	(67)	(70)	(74)	(74)	(74)	(74)	(74)	(74)	-	-	(725)
Debt Drawdowns	-	-	-	-	-	-	-	-	-	-	-	-	-
Debt Repayments	(25)	-	-	(25)	-	-	(25)	-	-	(25)	-	-	(100)
Ordinary Equity Raisings	-	-	-	-	-	-	-	-	-	-	-	-	-
Ordinary Equity Buybacks	-	-	-	(10)	-	-	-	-	-	-	-	-	(10)
Ordinary Equity Dividends Paid	0	(0)	(0)	-	(500)	0	(0)	0	0	(0)	-	-	(500)
Other Financing Cash Flows	(45)	(6)	4	(35)	-	-	(73)	-	-	(73)	-	-	(230)
Financing Cash Flows	(70)	(6)	4	(70)	(500)	0	(98)	0	0	(98)	-	-	(840)
Change in Cash Held	(176)	94	(27)	(276)	(241)	20	102	34	315	(15)	51	9	(110)

Cash Waterfall

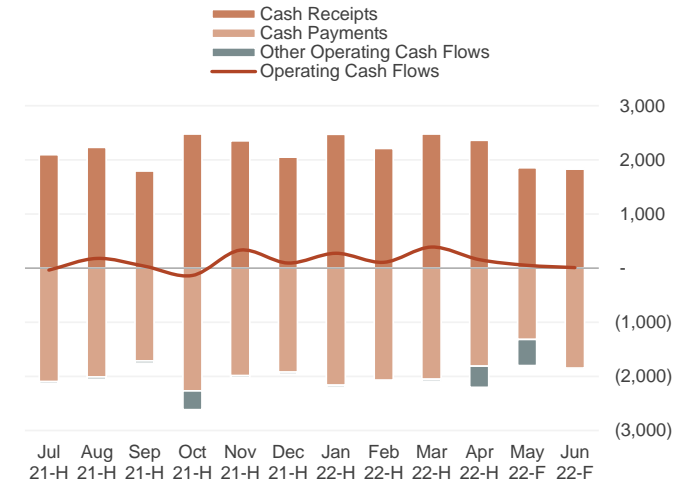
FY2022



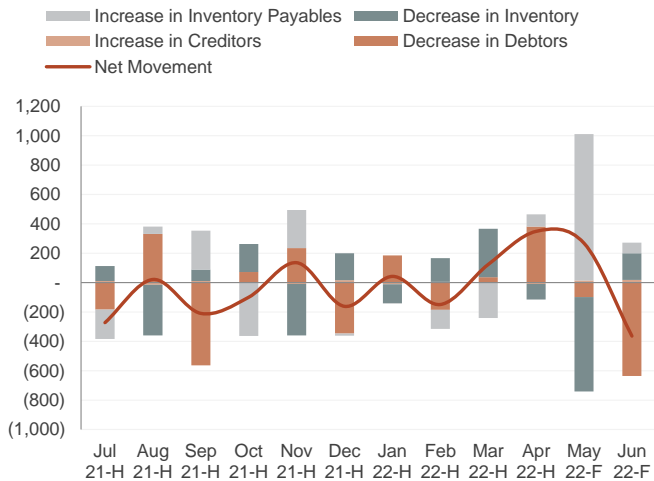
Change in Cash Held



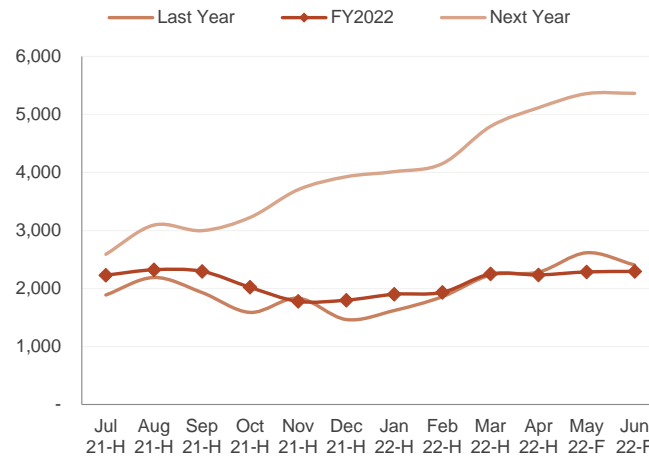
Operating Cash Flows



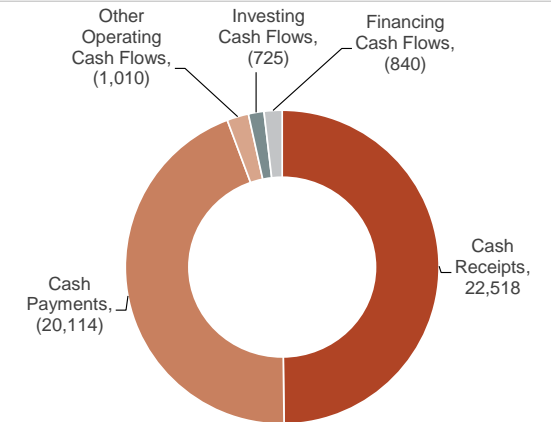
Working Capital Management



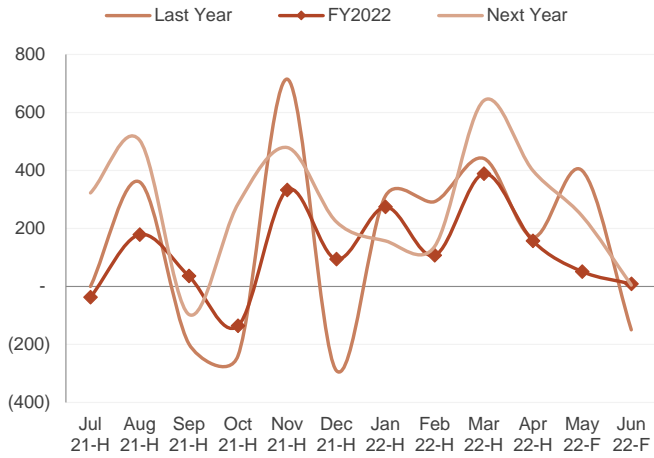
Closing Cash Balance



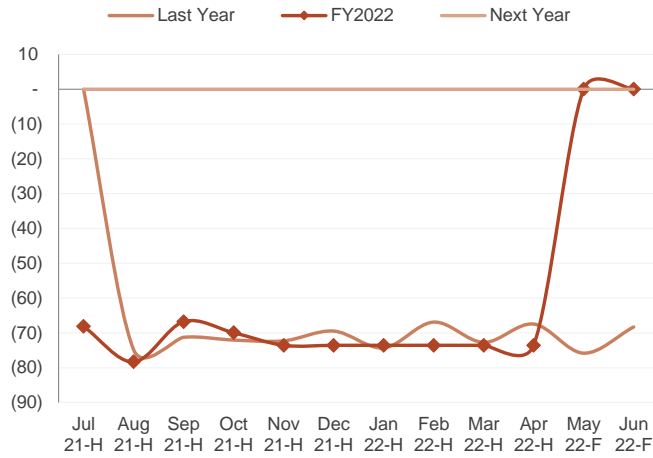
Change in Cash Held - YTD



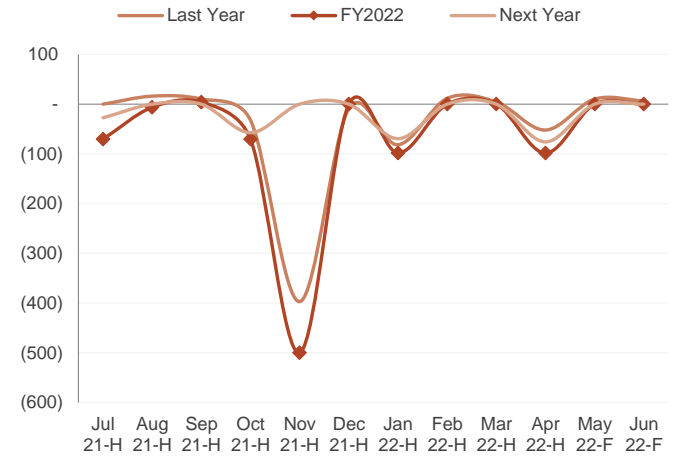
Operating Cash Flows



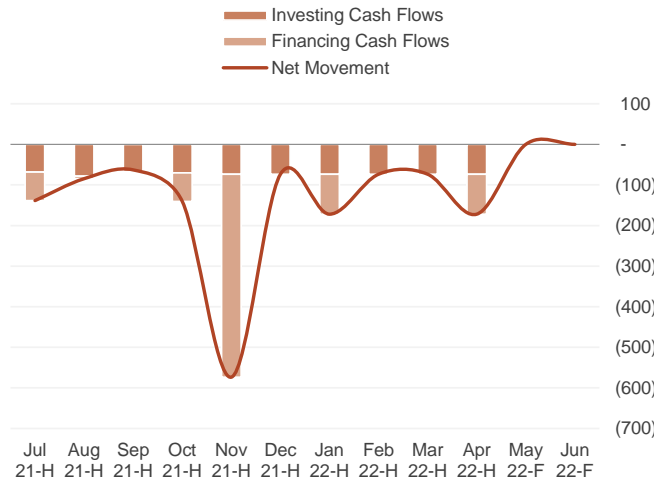
Investing Cash Flows



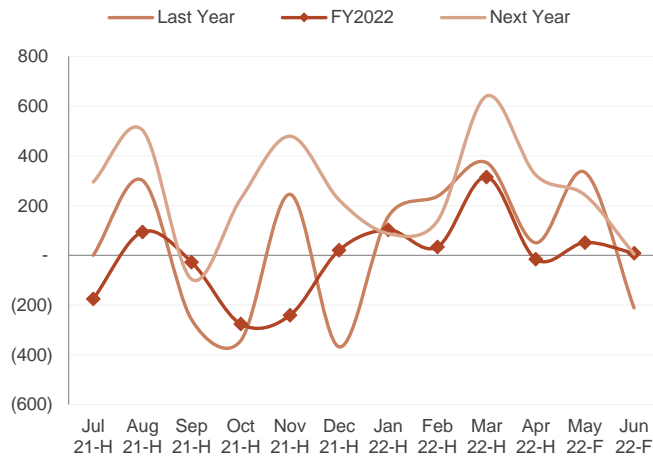
Financing Cash Flows



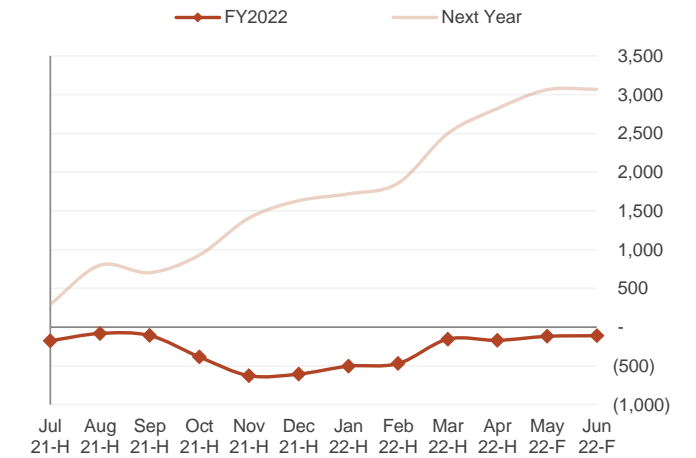
Investing & Financing Cash Flows



Change in Cash Held



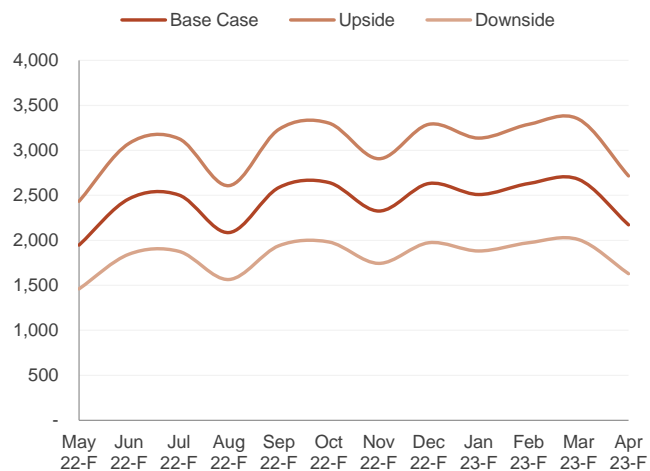
Cumulative Change in Cash Held



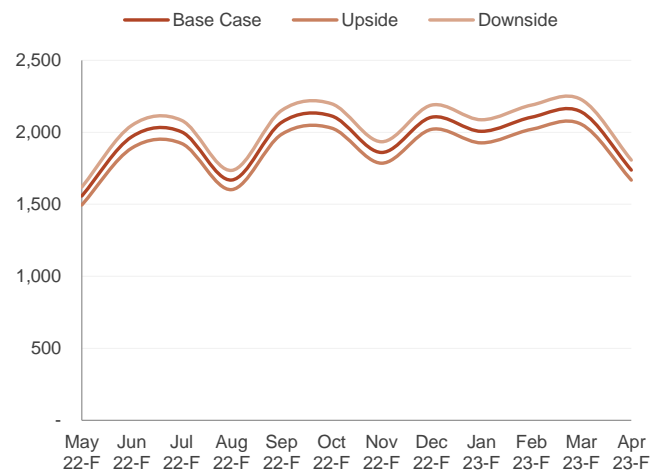
Scenarios - Income Statement

12 Months to April 2023

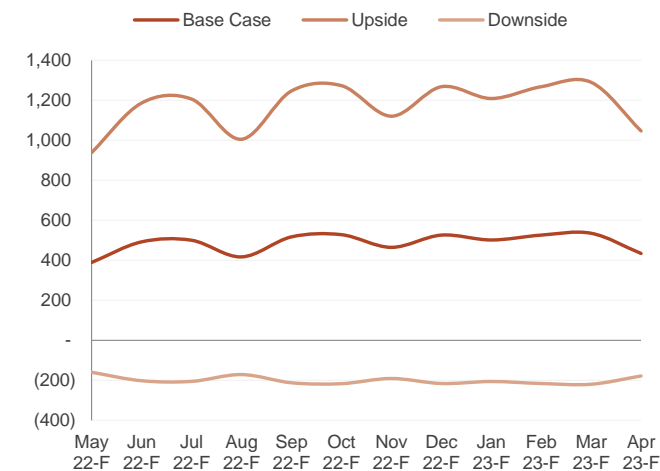
Revenue



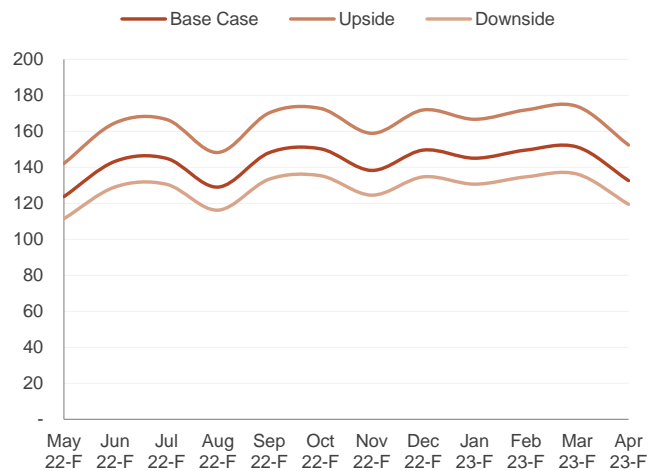
Cost of Goods Sold



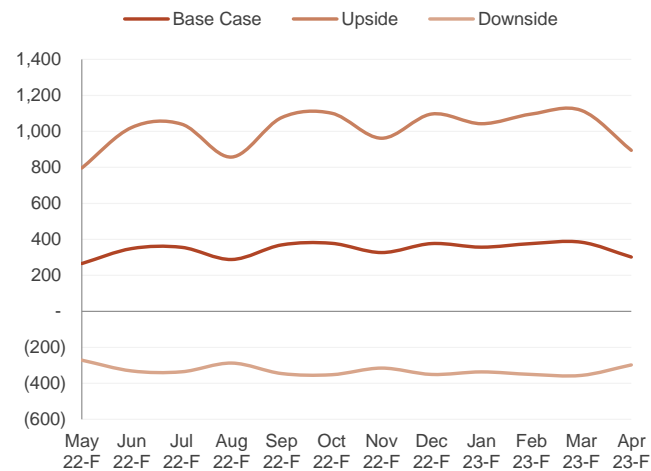
Gross Margin



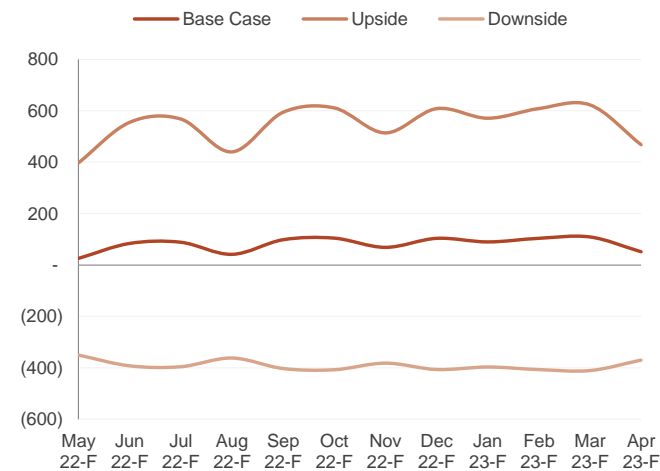
Net Operating Expenditure



EBITDA



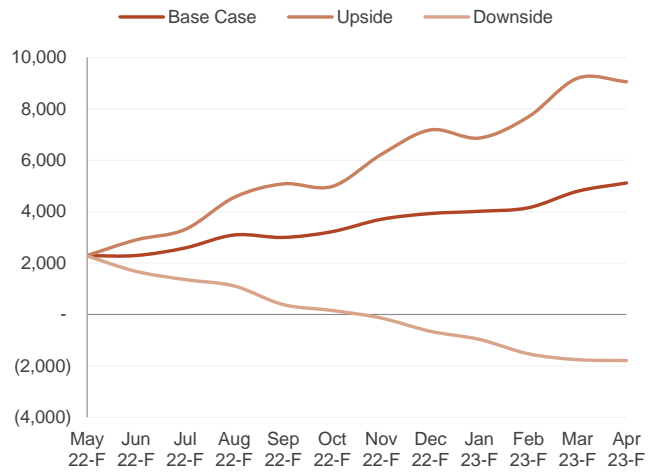
Net Profit After Tax



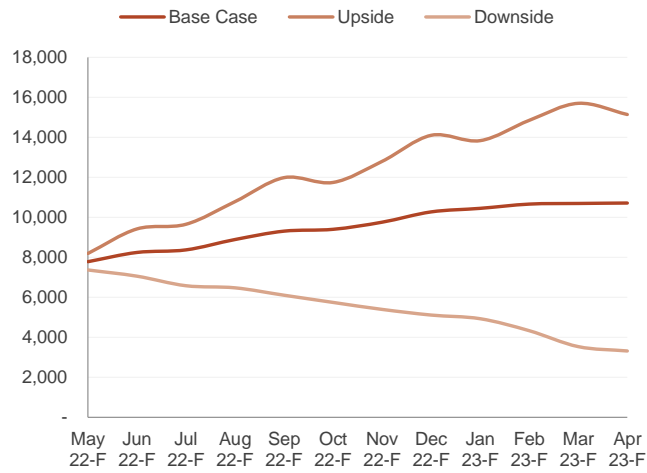
Scenarios - Balance Sheet & Cash Flow Statement

12 Months to April 2023

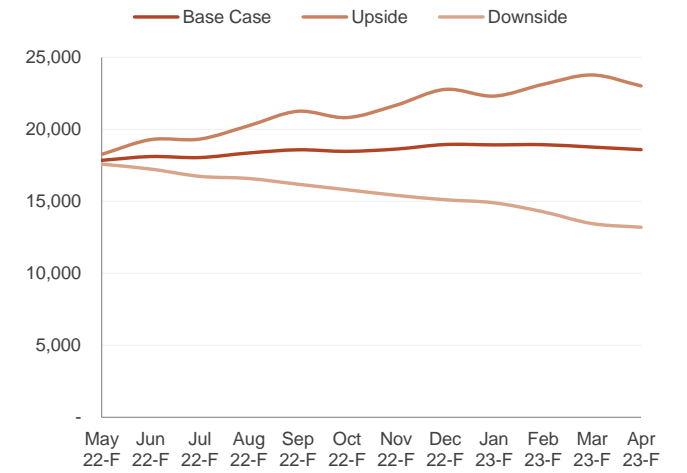
Closing Cash



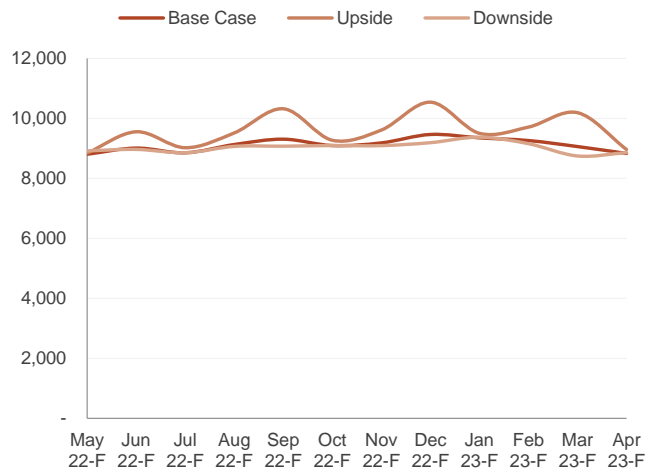
Total Current Assets



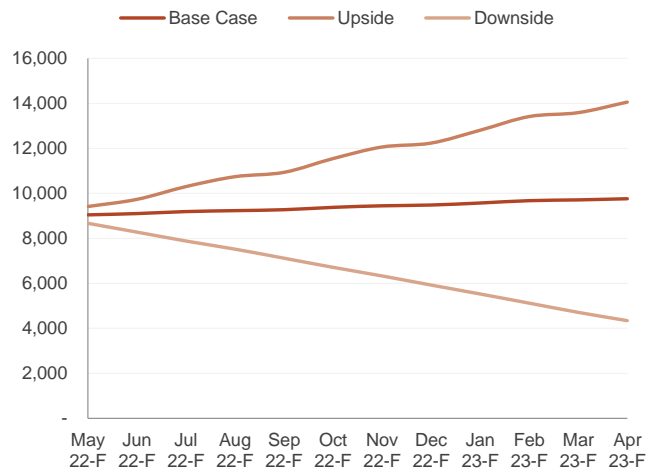
Total Assets



Total Liabilities



Net Assets



Change in Cash Held

